

March 26, 2019

Letter of Arrangement on HeadStart Advantage U and Placement Success Program at St. Joseph's College for Women, Vishakhapatnam – Undergraduate Students

This is to confirm the key points around the programme being offered by TalentEase to the students of St. Joseph's College for Women, Vishakhapatnam.

- TalentEase is offering its HeadStart Advantage U and Placement Success program in an 8 session format per semester. Each session will be of 2 hours – so total of 16 hour program, for students of each semester.
- TalentEase will arrange for its Certified Facilitators to come to the college to facilitate the sessions. TalentEase will also provide the props required for activities and games that form part of the session. TalentEase will also provide free registration to students on its pioneering 'leadership for the young' portal that will be launched in 2019-20.
- TalentEase Facilitators will not be considered staff of the college and cannot be used for other college tasks, unless in emergencies. They are exclusively for the delivery of TalentEase programs in the school and TalentEase work allotted to them, during non-session breaks. The college also will not hire/attempt to hire any TalentEase staff.
- If for any reason, the facilitators selected by TalentEase are unable to be present for one or more sessions, TalentEase will immediately make arrangements for other certified facilitators as replacement.
- The college will provide the facilities to run the programme including the session room/rooms to accommodate all registered participants, a LCD projector and sound system (speakers), blackboard/whiteboard with markers
- Total student numbers is around 600 consisting of undergraduate students of Year 1 across 14 departments. Student batch size is assumed at between 40-50. Billing will be based on actual student numbers.
- TalentEase's standard fee would be Rs.1250 per student per semester for 8 session/2hour format plus GST. We are pleased to offer a discounted fee to the college of Rs.825 for 8 sessions per semester/2 hours each plus GST. A special price of Rs. 1550 plus GST is being charged for both semester 1 (8 sessions) and semester 2 (8 sessions) together for the 1st year students.
- **The college agrees to take up this program both for semester 1 and semester 2 for the students who are joining college in the 2019-20 academic year**
- If fewer sessions than planned are completed, TalentEase will reduce the overall price of the program on a pro-rata basis.
- Payment to TalentEase will be made by the college, 50% at the start of the program in June 2019 and 50% in Dec 2019. The fee does not include any other taxes, duties or deductions. Current applicable GST rate of 18% will be added on to this fee.

- The fees quoted above do not include any fee share for the institution. If there are any specific costs that the college wishes to cover additionally through this fee, this will need to be topped up on the figures quoted
- TalentEase will own all rights and intellectual property to its course content in any form or media, methodology and processes.
- This arrangement is in place effective immediately for the batch of students who will take the sessions in Academic Year 2019-20 and is valid for 3 years only for academic years 2019-20, 2020-21 and 2021-22. The annual renewal will depend on the college being satisfied with the impact on the students and the difference the program is making.

The authorized signatories of TalentEase and St. Joseph's College for Women have signed below to confirm and accept the terms and conditions of this arrangement as outlined in this letter.

For St. Joseph's College for Women
Pvt.Ltd

For TalentEase Business Solutions

Authorized Signatory
Name:
Designation:

Authorized Signatory
Name:
Designation: